





# IPO NOTE

# **TOLINS TYRES LIMITED**





ISSUE OFFER	
Issue Opens on	SEP 09, 2024
Issue Close on	SEP 11, 2024
Total IPO size (cr)	₹230.00
Fresh issue (cr)	₹200.00
Offer For Sale (cr)	₹30.00
Price Band (INR)	₹215 - ₹226
Market Lot	66
Face Value (INR)	₹5
Listing At	NSE, BSE
Market Capitalization (cr)	₹892.9

ISSUE BREAK-UP (%)	
QIB Portion	50%
NII Portion	15%
Retail Portion	35%

PROMOTER HOLDING %			
Pre Issue	Post Issue		
92.64%	68.53%		

INDICATIVE TIMETABLE			
Basis of Allotment	12-09-2024		
Refunds/Unblocking ASBA Fund	13-09-2024		
Credit of Share to Demat A/c	13-09-2024		
Listing Date	16-09-2024		

Tolins Tyres Limited is a tyre manufacturing company. The company provides tyre retreading solutions in India and exports to 40 countries.

### **OBJECTS OF THE ISSUE**

- Investment in the wholly owned subsidiary.
- Working capital requirements.

### **FINANCIALS (RESTATED CONSOLIDATED)**

PARTICULARS (IN CRORE)	FY 2024	FY 2023	FY 2022
<b>Equity Share Capital</b>	15.3	5.00	1.4
Net Worth	100.53	19.4	10.8
ROCE %	36.08	31.49	14.80
Total Revenue	228.69	119.67	114.38
Operating Profit Margin%	20.41	10.37	5.37
Net Profit of the year	26.00	5.00	0.63

### **FINANCIAL RATIOS OF FY24**



23.73x P/E



### **OUTLOOK & VALUATION**

- Tolins Tyres offers product diversity and has a widespread customer base, including domestic and international customers.
- A smaller player, gradually expanding.
- Strong financial performance with consistent growth.
- The IPO's valuation appears reasonable.
- Investors seeking long-term exposure to the tyre industry may consider applying for the Tolins Tyres IPO, recognizing the potential challenges posed by the competitive landscape and IPO timing.

# ॥ सर्वे भवन्तु धनिनः ॥





## **COMPANY PROFILE**

- The company manufactures a range of products, including two-wheelers, threewheelers, light commercial vehicles, agricultural tyres, tread rubber, and various accessories such as bonding gum, tyre flaps, and vulcanizing solutions.
- The company operates three manufacturing facilities
- The company has 163 stock-keeping units (SKUs)
  in the tyre category.
- The company operated 8 depots and had 3,737 dealers nationwide.



### **COMPETITIVE STRATEGIES**

- · Optimisation of the Capacity Utilisation.
- Expanding Reach of Domestic Markets.
- Strengthen Relationships with the Existing Customers.
- Expand the Product Range by introducing new products and product range.
- Penetrate into New Geographies through an Increase in Exports.



### **KEY CONCERNS**

- The tyre manufacturing industry is encountering difficulties because of limited suppliers.
- Reported negative cash flow in the past.
- Face competition from both domestic as well as multinational corporations.
- The sale of the products is concentrated majorly in Kerala.



**KEY STRENGTHS** 

- Diversified Product Range.
- Customised Product Offering.
- · Long standing relationship.
- large OEMs and dealer network in India.
- Integrated manufacturing operations.
- Experienced and Dedicated Management Team.
- · Track record of growth.





#### COMPARISON WITH LISTED INDUSTRY PERS

Name of the Company	EPS (Basic)	NAV	P/E	TOTAL INCOME (In CR.)	ROCE (%)
Tolins Tyres Limited	9.52	36.80	23.73	227.21	36.08%
Peer Group					
Indag Rubber Limited	6.15	87.46	39.94	251.18	4.42%
Vamshi Rubber Limited	1.87	32.54	27.94	77.42	13.40%
TVS Srichakra Limited	140.98	1451.55	33.76	2926	11.11%
GRP Ltd	169.78	1250.57	24.07	461.37	16.74%
Elgi Rubber Company Limited	2.33	37.91	45.12	386.44	4.73%



#### DISCLAIMER:

The information contained herein are strictly confidential and are meant solely for the information of the recipient and shall not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written permission of Swastika Investment Ltd. ("SIL"). The contents of this document are for information purpose only. This document is not an investment advice and must not alone be taken as the basis for an investment decision. Before taking any decision to invest, the recipient of this document must read carefully the Red Herring Prospectus ("RHP") issued to know the details of IPO and various risks and uncertainties associated with the investment in the IPO of the Company. All recipients of this document must before acting on the given information/details, make their own investigation and apply independent judgment based on their specific investment objectives and financial position. They can also seek appropriate professional advice from their own legal and tax consultants, advisors, etc. to understand the risks and investment considerations arising from such investment. The investor should possess appropriate resources to analyze such investment and the suitability of such investment to such investment considerations arising from such investment. The investor shall be solely responsible for any action taken based on this document. SIL shall not be liable for any direct or indirect losses arising from the use of the information contained in this document and accept no responsibility for statements made otherwise issued or any other source of information received by the investor and the investor would be doing so at his/her/its own risk. The information contained in this document should not be construed as forecast or promise or guarantee or assurance of any kind. The investors are not being offered any assurance or guaranteed or fixed returns on their investments. The users of this document must bear in mind that past p

Swastika Investmart Ltd or its analysts did not receive any compensation or other benefits from the companies mentioned in the report or third party in connection with preparation of the research report. Accordingly, neither Swastika Investmart Ltd nor Research Analysts have any material conflict of interest at the time of publication of this report. Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions. Swastika Investment Ltd may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report. Research entity has not been engaged in market making activity for the subject company. Research analyst has not served as an officer, director or employee of the subject company. We have not received any compensation/benefits from the Subject Company or third party in connection with the Research Report.

CORPORATE & ADMINISTRATIVE OFFICE - 48, Jaora Compound, M.Y.H. Road, Indore - 452 001 | Phone 0731 - 6644000

Compliance Officer: Ms. Sheetal Duraphe Email: <a href="mailto:compliance@swastika.co.in">compliance@swastika.co.in</a>Phone: (0731) 6644 241

Swastika Investmart Limited, SEBI Reg. No.: NSE/BSE/MSEI: INZ000192732 Merchant Banking: INM000012102 Investment Adviser: INA000009843 MCX/NCDEX: INZ000072532 CDSL/NSDL: IN-DP-115-2015 RBI Reg. No.: B-03-00174 IRDA Reg. No.: 713.