॥ सर्वे भवन्तु धनिनः ॥

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IPO NOTE AFCONS INFRASTRUCTURE LIMITED



Rating: Subscribe (For Long Term)

| ISSUE OFFER | |
|----------------------------|--------------|
| Issue Opens on | OCT 25, 2024 |
| Issue Close on | OCT 29, 2024 |
| Total IPO size (cr) | ₹5,430.00 |
| Fresh issue (cr) | ₹1,250.00 |
| Offer For Sale (cr) | ₹4,180.00 |
| Price Band (INR) | 440-463 |
| Market Lot | 32 |
| Face Value (INR) | ₹10 |
| Listing At | NSE, BSE |
| Market Capitalization (cr) | 17026.18 |
| | |

ISSUE BREAK-UP (%)

| QIB Portion | | 50% |
|----------------|--|-----|
| NII Portion | | 15% |
| Retail Portion | | 35% |

PROMOTER HOLDING %

| Pre Issue | Post Issue |
|-----------|------------|
| 99.48% | 67.18%% |

| INDICATIVE TIMETABLE | | | |
|------------------------------|------------|--|--|
| Basis of Allotment | 30-10-2024 | | |
| Refunds/Unblocking ASBA Fund | 31-10-2024 | | |
| Credit of Share to Demat A/c | 31-10-2024 | | |
| Listing Date | 04-11-2024 | | |

Afcons Infrastructure Limited the flagship infrastructure, engineering and construction company of the Shapoorji Pallonji group, a diversified Indian conglomerate, and have a legacy of over six decades.

OBJECTS OF THE ISSUE

- Capital expenditure towards purchase of construction equipment.
- Funding long term working capital requirements.
- Payment of borrowings.

FINANCIALS (RESTATED CONSOLIDATED)

| PARTICULARS (IN CRORE) | FY 2024 | FY 2023 | FY 2022 |
|---------------------------|----------|----------|----------|
| Equity Share Capital | 340.7 | 71.9 | 71.9 |
| Net Worth | 3597 | 3177 | 2702 |
| ROCE % | 20.18% | 20.04% | 17.30% |
| Revenue | 13267.49 | 12637.38 | 11018.96 |
| Operating Profit Margin % | 11.60% | 10.70% | 9.48% |
| Net Profit of the year | 449.73 | 410.86 | 357.6 |

FINANCIAL RATIOS OF FY24



OUTLOOK & VALUATION

- Part of the well-established Shapoorji Pallonji Group.
- Accomplished numerous renowned infrastructure projects.
- Strong order book supports future growth.
- Stable financial performance over the years.
- IPO is reasonably priced.
- Long-term prospects look promising, but listing performance may be impacted by current market conditions.
- Recommended for long-term investors willing to withstand potential listing volatility.

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COMPANY PROFILE

- In last 11 years, it has successfully completed 79 projects across 17 countries with a total historic executed contract value of ₹563.05 billion.
- As of June 30, 2024, it has 65 active projects across 12 countries, aggregating to an order book of ₹317.47 billion.
- It has expanded its presence globally and in particular across Asia, Africa and the Middle East.
- It has undertaken many complex, challenging, unique and 'first of its kind' infrastructure projects in India and the rest of the world.



COMPETITIVE STRATEGIES

- Selectively Pursue Large Value and Complex Projects.
- Maximizing Opportunities in Existing Markets and Expanding Footprint in Overseas Markets.
- Focus on Cost Management.
- Optimizing Project Execution and Management.
- Growing a highly skilled and motivated
 - workforce and strengthening its equipment base.



KEY CONCERNS

- Business is capital intensive.
- Majorly depends on projects awarded by the government.
- It is subject to risks arising from interest rate fluctuation.
- It requires various statutory and regulatory permits and approvals in the ordinary course of its business.
- Exposure to risk related to international operations.
- The actual cost incurred in completing a project may vary.



- Strong Track Record of Timely Execution of Large-Scale, Complex and High-Value Projects.
- Diversified Order Book.
- Collaboration among Internal Teams and with JV counterparties.
- Knowledge Management and Innovation Practices.
- Experienced Leadership Team.
- Strong Risk Management.





COMPARISON WITH LISTED INDUSTRY PEERS

| Name of the Company | EPS (Basic) | NAV | P/E | TOTAL INCOME (In CR.) | ROCE (%) |
|---|-------------|---------|--------|--------------------------|----------|
| Afcons Infrastructure Limited | 13.20 | 104. 92 | 35 | 13267.49 | 20.18% |
| Peer Group | | | | | |
| Larsen & Toubro Limited | 93.96 | 623. 15 | 37. 14 | 221112.91 | 15.02% |
| KEC International Limited | 13.49 | 155.32 | 74. 67 | 19914.17 | 14.47% |
| Kalpataru Project International Limited | 31.37 | 308.36 | 42.20 | 19626.43 | 13.67% |
| Dilip Buildcon Limited | 13.75 | 298.85 | 37.63 | 12011.90 | 8.60% |



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